

#### WHAT'S **REALLY** IMPORTANT TO YOU?

#### THE MAJOR EXPERIENCE



### THE MAJOR EXPERIENCE

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## Never read another book?

## Never hear another song?



Always know when people are lying?

Always get away with lying?



Always say everything on your mind?

# Never be able to speak again?



Show your family your entire internet history?

Live near an active volcano?



### HOW DO YOU MAKE DECISIONS?

5 5

### WHAT ARE VALUES?

a person's principles or standards of behavior; one's judgment of what is important in life.

### WHAT DO YOU VALUE MOST?

### CATEGORIES



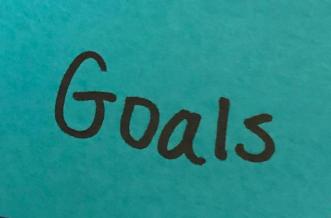
Materials can be things you **HAVE** or things you **WANT**  Be as broad or specific as you'd like.... animals can be included as well

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Qualities/Emotions can be those you embody or those that you value in others

Qualities and and Emotions

#### Long term or short term goals



**Examples of Interests**: music, movies, reading, exercising, volunteering

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Beliefs

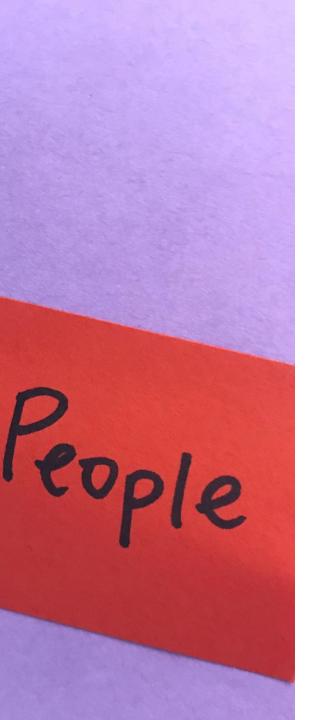
**Examples of Beliefs**: religion, karma, being a good person, selfawareness

### CATEGORIES

Materials
People
Qualities/Emotions
Goals
Interests/Beliefs







### COMMON COLORS

People

People



Qualities and Emotions and Beliefs

Interest.

CONNECTIONS BETWEEN CATEGORIES

## COMMON

# Goals







### WHAT'S **REALLY** IMPORTANT TO YOU?



#### **LET'S GET STARTED**

- Eliminate 4 values.
- You will have 16 values left

#### **KEEP IT GOING**

- Eliminate 6 values.
- You will have 10 values left

#### **HELP FROM YOUR NEIGHBOR**

- Pair up with a partner
- Let them pick **2** values that they think you can live without and eliminate those values
- You do not have a say in which values your neighbor eliminates
- You will have 8 values left

#### **UNDER PRESSURE**

- You have 10 seconds to eliminate 2 values!
- You will have 6 values left

#### **ALMOST THERE**

- Eliminate **3** values
- You will have 3 values left

#### **DIGGING THROUGH THE TRASH**

- Look through the values you have eliminated and switch 1 2 of your remaining values for any 1-2 values you have eliminated (only if you wish).
- You will have 3 values left

#### THE GRAND FINALE

- Eliminate 2 values
- You will have 1 value left

#### WHAT IS YOUR TOP VALUE AND WHY IS IT IMPORTANT TO YOU?

#### PLEASE STAND UP



## The earning potential for this job tops 6 figures in the first year.



## This job exists in some of the most exotic locations on Earth.



## You will meet many interesting people while performing this job.



## People will be drinking and smoking around you as you perform this job.



## You will be required to wear a uniform while performing this job.



## You will constantly be monitored by a supervisor while performing this job.



## There is no room for creativity within this job.



## You will be standing for long periods of time.



## You will hear a lot of complaints while working.

#### JOB:

#### JOB: BLACKJACK DEALER



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